



The Better Way for:

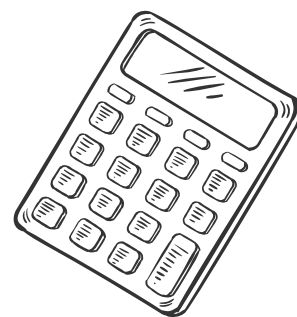
Discover flooring the better way...

Lifetime Value



Flooring That Pays Back

- Fast, hassle-free installation.
- Quicker, easier repairs & maintenance.
- Greener, more profitable buildings.



Here's why adhesive-free installation makes financial sense:

Reduced Install & Uplift Costs

Using adhesives to install floor coverings can result in costly damage to the sub-floor and expensive disposal costs.

Taking the 1,000m2 project below (1), assets worth **£55,000** (metal raised access floor and flooring) are contaminated just by using £1,000 worth of adhesive!

Repairing the damage, and disposing of the contaminated floor covering, will cost approx **£15,000**



But installation using MagTabs keeps the access floor clean and ready for immediate reuse,

ZERO mess cleaning dilapidation costs.

and the floor covering can be reused or recycled.

TRADITIONAL INSTALLATION

	£/SQM
FLOOR COVERING (Materials & labour)	£25
ADHESIVE	£0.20-£1
RAISED METAL ACCESS FLOOR	£20-30

TRADITIONAL UPLIFT

REMEDIATION OF ACCESS FLOOR	£6-15
DISPOSAL OF CONTAMINATED FLOOR COVERING	£0.45

ADHESIVE-FREE INSTALLATION

	£/SQM
FLOOR COVERING (Materials & labour)	£25
IOBAC MAGTABS	£1-2
RAISED METAL ACCESS FLOOR	£20-30

ADHESIVE-FREE UPLIFT

REMEDIATION OF ACCESS FLOOR	£0
RECYCLING OF MAGTABS	£0.01

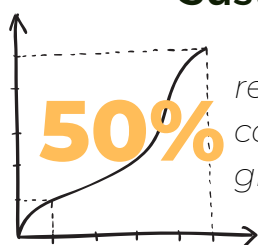
Reduced Maintenance Costs

With adhesive-free MagTabs, access to services beneath raised flooring and/or replacement of any damaged tiles is easy.

A self maintenance solution. Simply lift up the damaged tile and replace in a matter of seconds.

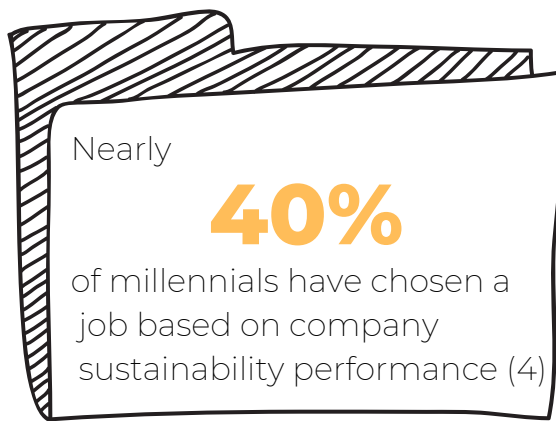
No specialist contractors are needed, significantly reducing the repair costs, and minimising building disruption.

Sustainable buildings = Attractive places to work



50% respondents said they could command a higher rent for a green building (2)

Central London BREEAM Outstanding/Excellent offices achieved rents 10% higher than non-rated buildings (3)



References

- (1) - Based on average market costs. Disposal costs calculated on £600/40 SQYD skip and 3kg/sqm carpet tile.
- (2) - RICS and World Build Environment Report
- (3) - JLL - The impact of sustainability on value
- (4) - Fast Company.

IOBAC The future of flooring, today.