

INVOICE

IOBAC, Unit 9, Berry Court Farm, Bramley Road, Tadley, RG26 5AT

Example Whole Life Costs of 1500m² Vinyl Floor Installation

OVERNIGHT INSTALL

1. INSTALLATION PROJECT COSTS

Labour

	IOBAC	VS	TRADITIONAL VINYL
Number of nights	8		24
Labour cost per night (out of hours working)	£250		£250
Number of fitters	4		4
Total Labour Cost	£8,000		£24,000

Materials - per m²

Tenting/stock protection	£0.50		£3.00
IOBAC resin vs. adhesive/grout	£12.50		£7.00
Top surface (LVT or Ceramic) - magnetic vs non-magnetic	£18.00		£11.00
Total Material Cost	£46,500		£31,500
<i>(per m2)</i>	<i>£31.00</i>		<i>£21.00</i>

Associated Costs

Number of nights	8		24
Preliminaries/Management Costs/Phasing of Works per night	£250		£250
Security arrangements per night	£180		£180
Total Associated Cost	£3,440		£10,320

TOTAL INSTALLATION COST

<i>(per m2)</i>	<i>£57,940</i>		<i>£65,820</i>
	<i>£38.63</i>		<i>£43.88</i>

2. ONGOING MAINTENANCE & REPAIR

Repairs

Number of repairs per annum	5		5
Repairs - cost per incident	£10		£750
Total Annual Repair Costs	£50		£3,750

Frequency of floor change	4 years		4 years
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TOTAL REPAIR AND MAINTENANCE COST OVER LIFE OF FLOOR

	£200		£15,000
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3. REVENUE GENERATION

Tax Savings	-£5,400		0
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GRAND TOTAL

<i>(per m2)</i>	<i>£52,740</i>		<i>£80,820</i>
	<i>£35.16</i>		<i>£53.88</i>

SUBSEQUENT REPLACEMENT INSTALL

Labour

Number of nights	4		24
Labour cost per night (out of hours working)	£250		£250
Number of fitters	4		4
Total Labour Cost	£4,000		£24,000
<i>(per m2)</i>	<i>£2.67</i>		<i>£16.00</i>

Materials - per m²

Top surface tile replacement only vs total replacement	£18.00		£21.00
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Associated Costs - per m2

	£1.15		£6.88
TOTAL SUBSEQUENT INSTALL COST	£32,720		£65,820
<i>(per m2)</i>	<i>£21.81</i>		<i>£43.88</i>

Assumptions - All costs for illustrative purposes only. Labour cost includes profit and overhead. Please contact IOBAC for a bespoke quote.

For more information: visit www.iobac.com or email info@iobac.com

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Example Whole Life Costs of 1500m² Vinyl Floor Installation

STORE CLOSURE

1. INSTALLATION PROJECT COSTS

Labour

	IOBAC	VS	TRADITIONAL VINYL
Number of days	5		11
Labour cost per day	£250		£250
Number of fitters	4		4
Total Labour Cost	£5,000		£11,000

Materials - per m²

Keying or grinding	£0.50		£2.00
Primer	£0.00		£0.60
DPM (Dampproof Membrane for Moisture Mitigation)	£0.00		£8.00
IOBAC resin vs. adhesive/grout	£12.50		£7.00
Top surface (LVT or Ceramic) - magnetic vs non-magnetic	£18.00		£11.00
Total Material Cost	£46,500		£42,900
<i>(Per m²)</i>	<i>£31.00</i>		<i>£28.60</i>

Loss of Revenue

Average revenue per day	£12,000		£12,000
Total Loss of Revenue	£60,000		£132,000

TOTAL INSTALLATION COST

<i>(per m²)</i>	<i>£74.33</i>		<i>£123.93</i>
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2. ONGOING MAINTENANCE & REPAIR

Repairs

Number of repairs per annum	5		5
Repairs - cost per incident	£10		£750
Total Annual Repair Costs	£50		£3,750
Frequency of Floor Change	4 years		4 years

TOTAL REPAIR AND MAINTENANCE COST OVER LIFE OF FLOOR

	£200		£15,000
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3. REVENUE GENERATION

Tax Savings	-£5,400		0
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GRAND TOTAL

<i>(per m²)</i>	<i>£70.87</i>		<i>£133.93</i>
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SUBSEQUENT REPLACEMENT INSTALL

Labour

Number of nights	2		11
Labour cost per night (out of hours working)	£250		£250
Number of fitters	4		4
Total Labour Cost	£2,000		£11,000
<i>(per m²)</i>	<i>£1.33</i>		<i>£7.33</i>

Materials - per m²

Top surface tile replacement only vs total replacement	£18.00		£20.60
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TOTAL SUBSEQUENT INSTALL COST

<i>(per m²)</i>	<i>£19.33</i>		<i>£27.93</i>
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